

Iowa Association
Income and Expense Statement - 2019/2020

	2019	2020
Bank Starting Balance	\$22,194.41	\$8,564.27
Income from business	\$138,637.39	\$11,532.15
Donations	\$10,025.00	\$0.00
Total Income	\$148,662.39	\$11,532.15
Total Expenses	(\$162,292.53)	(\$13,964.03)
Bank Ending Balance - General Account	\$8,564.27	\$6,132.39

Income and Expenses Details

Income

USATF membership fees	\$15,791.66	\$7,062.95
USATF event sanction fees	\$2,999.25	\$1,043.00
USATF club sanction fees	\$635.00	\$580.00
Indoor Championship Entry Fees	\$3,460.00	\$0.00
Outdoor Championship Entry Fees	\$12,307.00	\$0.00
Outdoor Regional Entry Fees	\$0.00	\$0.00
Masters National Championship Fees	\$90,297.11	\$0.00
XC Championship Entry Fees	\$1,430.00	\$1,810.00
USATF Officials Fees	\$120.00	\$60.00
Fine Design Outdoor Championship	\$1,932.80	\$0.00
Fine Design Regional Championships	\$0.00	\$0.00
Fine Design Masters National Championships (Net)	\$1,601.57	\$0.00
Fine Design XC Championships	\$0.00	\$192.70
Donations	\$10,025.00	\$0.00
Gate Fees	\$4,095.00	\$0.00
Other Income - meet entry fees, shirt sales	\$3,968.00	\$783.50
	\$148,662.39	\$11,532.15

Expenses

General Expenses	\$26,116.22	\$10,935.34
Annual Meeting	\$6,707.94	\$619.70
Bank Charges	\$154.79	\$64.18
Coaching School	\$0.00	\$75.00
Computer Equipment	\$1,921.07	\$200.00
Computer Software	\$2,433.32	\$680.54
Equipment	\$10,012.52	\$628.71
Marketing	\$2,816.38	\$6,061.82
Misc	\$16.00	\$5.00
Office Supplies	\$1,390.26	\$36.37
Officials Insurance/Fees	\$0.00	\$1,040.74
Postage	\$70.09	\$123.72
Printing	\$0.00	\$0.00
Rentals	\$593.85	\$1,399.56
Association Championships Expenses	\$27,298.36	\$3,028.69
Computer Management/Timing	\$380.00	\$1,050.00
Equipment	\$0.00	\$0.00
Honorariums	\$4,860.00	\$692.70
ISU/Ames Admin Fees	\$2,870.17	\$0.00
Medals	\$1,908.16	\$367.51
Officials Fees	\$3,620.00	\$0.00
Printing	\$489.72	\$0.00
Rentals	\$1,824.12	\$0.00
Sanction Fees	\$1,075.00	\$56.48
Supplies	\$826.21	\$592.00
T-Shirt/Bags	\$434.20	\$0.00
Venue Use Fee	\$4,104.06	\$270.00
Worker's Rooms/Meals	\$4,906.72	\$0.00
Worker's Shirts	\$0.00	\$0.00

Regional/National Meet Expenses	\$108,877.95	\$0.00	
Athlete Bling	\$1,075.00		\$0.00
Athlete Banquet	\$7,264.42		\$0.00
Equipment	\$346.43		\$0.00
Medals	\$0.00		\$0.00
Honorariums	\$2,050.00		\$0.00
ISU/Ames Admin Fees	\$2,659.33		\$0.00
Marketing	\$84.85		\$0.00
Medical	\$6,737.35		\$0.00
Officials Fees	\$5,000.00		\$0.00
Printing	\$3,121.66		\$0.00
Rentals	\$10,105.25		\$0.00
Sanction Fees	\$615.00		\$0.00
Supplies	\$1,494.80		\$0.00
Transportation	\$6,580.00		\$0.00
T-Shirt/Bags	\$0.00		\$0.00
Venue Use Fee	\$5,400.00		\$0.00
Workers Shirts	\$2,645.48		\$0.00
Worker's Rooms/Meals	\$53,698.38		\$0.00
	<u>\$162,292.53</u>		<u>\$13,964.03</u>