

Iowa - Region VIII
Income and Expense Statement - 2018/2019

	2018	2019
Bank Starting Balance	\$12,596.31	\$22,194.41
Income from business	\$93,103.78	\$138,637.39
Donations	\$100.00	\$10,025.00
Total Income	\$93,203.78	\$148,662.39
Total Expenses	(\$83,605.68)	(\$162,292.53)
Bank Ending Balance - General Account	\$22,194.41	\$8,564.27

Income and Expenses Details

Income

USATF membership fees	\$17,028.18	\$15,791.66
USATF event sanction fees	\$5,329.00	\$2,999.25
USATF club sanction fees	\$725.00	\$635.00
Indoor Championship Entry Fees	\$2,528.00	\$3,460.00
Outdoor Championship Entry Fees	\$12,614.00	\$12,307.00
Outdoor Regional Entry Fees	\$18,485.78	\$0.00
Masters National Championship Fees	\$0.00	\$90,297.11
XC Championship Entry Fees	\$1,760.00	\$1,430.00
USATF Officials Fees	\$640.00	\$120.00
Fine Design Outdoor Championship	\$1,728.80	\$1,932.80
Fine Design Regional Championships	\$4,534.65	\$0.00
Fine Design Masters National Championships (Net)	\$0.00	\$1,601.57
Fine Design XC Championships	\$108.60	\$0.00
Donations	\$100.00	\$10,025.00
Gate Fees	\$18,419.34	\$4,095.00
Other Income - meet entry fees, shirt sales	\$9,202.43	\$3,968.00
	\$93,203.78	\$148,662.39

Expenses

General Expenses	\$16,462.10	\$26,116.22
Annual Meeting	\$4,859.49	\$6,707.94
Bank Charges	\$92.17	\$154.79
Coaching School	\$0.00	\$0.00
Computer Equipment	\$2,038.93	\$1,921.07
Computer Software	\$826.55	\$2,433.32
Equipment	\$3,307.73	\$10,012.52
Marketing	\$4,129.68	\$2,816.38
Misc	\$161.92	\$16.00
Office Supplies	\$563.36	\$1,390.26
Officials Insurance	\$0.00	\$0.00
Postage	\$390.05	\$70.09
Printing	\$92.22	\$0.00
Rentals	\$0.00	\$593.85
Association Championships Expenses	\$29,216.14	\$27,298.36
Computer Management/Timing	\$330.00	\$380.00
Equipment	\$209.38	\$0.00
Honorariums	\$5,950.00	\$4,860.00
ISU/Ames Admin Fees	\$1,428.47	\$2,870.17
Medals	\$4,599.97	\$1,908.16
Officials Fees	\$1,100.00	\$3,620.00
Printing	\$538.09	\$489.72
Rentals	\$1,049.76	\$1,824.12
Sanction Fees	\$2,005.00	\$1,075.00
Supplies	\$1,229.14	\$826.21
T-Shirt/Bags	\$0.00	\$434.20
Venue Use Fee	\$3,758.63	\$4,104.06
Worker's Rooms/Meals	\$6,206.11	\$4,906.72
Worker's Shirts	\$811.59	\$0.00
Regional/National Meet Expenses	\$37,927.44	\$108,877.95
Athlete Bling	\$0.00	\$1,075.00
Athlete Banquet	\$0.00	\$7,264.42
Equipment	\$0.00	\$346.43
Medals	\$41.68	

Honorariums	\$5,415.00	\$2,050.00
ISU/Ames Admin Fees	\$3,843.02	\$2,659.33
Marketing	\$0.00	\$84.85
Medical	\$0.00	\$6,737.35
Officials Fees	\$750.00	\$5,000.00
Printing	\$798.27	\$3,121.66
Rentals	\$3,047.20	\$10,105.25
Sanction Fees	\$615.00	\$615.00
Supplies	\$863.32	\$1,494.80
Transportation	\$0.00	\$6,580.00
T-Shirt/Bags	\$2,321.78	\$0.00
Venue Use Fee	\$4,200.00	\$5,400.00
Workers Shirts	\$0.00	\$2,645.48
Worker's Rooms/Meals	<u>\$16,032.17</u>	<u>\$53,698.38</u>
	\$83,605.68	\$162,292.53