

Iowa Association
Income and Expense Statement - 2020/2021

	2020	2021
Bank Starting Balance	\$8,564.27	\$6,132.39
Income from business	\$11,532.15	\$195,177.77
Donations	\$0.00	\$1,630.00
Total Income	\$11,532.15	\$196,807.77
Total Expenses	(\$13,964.03)	(\$171,419.78)
Bank Ending Balance - General Account	\$6,132.39	\$31,520.38

Income and Expenses Details

Income

USATF membership fees	\$7,062.95	\$17,573.76
USATF event sanction fees	\$1,043.00	\$3,456.00
USATF club sanction fees	\$580.00	\$720.00
Indoor Championship Entry Fees	\$0.00	\$0.00
Outdoor Championship Entry Fees	\$0.00	\$12,132.50
Outdoor Regional Entry Fees	\$0.00	\$0.00
Masters National Championship Fees	\$0.00	\$103,491.44
XC Championship Entry Fees	\$1,810.00	\$1,490.00
USATF Officials Fees	\$60.00	\$1,410.00
Fine Design Outdoor Championship	\$0.00	\$2,020.00
Fine Design Regional Championships	\$0.00	\$0.00
Fine Design Masters National Championships (Net)	\$0.00	\$1,157.52
Fine Design XC Championships	\$192.70	\$0.00
Donations	\$0.00	\$1,630.00
Gate Fees	\$0.00	\$4,811.55
Grants	\$0.00	\$25,075.00
Other Income - shuttle, FOM, tents	\$783.50	\$21,840.00
	\$11,532.15	\$196,807.77

Expenses

General Expenses	\$10,935.34	\$14,213.32
Annual Meeting	\$619.70	\$1,500.00
Bank Charges	\$64.18	\$31.80
Coaching School	\$75.00	\$0.00
Computer Equipment	\$200.00	\$147.15
Computer Software	\$680.54	\$2,173.34
Equipment	\$628.71	\$5,282.60
Marketing	\$6,061.82	\$630.94
Misc	\$5.00	\$1,728.87
Office Supplies	\$36.37	\$567.84
Officials Insurance/Fees	\$1,040.74	\$251.10
Postage	\$123.72	\$184.65
Printing	\$0.00	\$0.00
Rentals	\$1,399.56	\$1,715.03
Association Championships Expenses	\$3,028.69	\$24,259.58
Computer Management/Timing	\$1,050.00	\$1,400.00
Equipment	\$0.00	\$392.34
Honorariums	\$692.70	\$3,905.00
ISU/Ames Admin Fees	\$0.00	\$1,796.21
Medals	\$367.51	\$372.47
Officials Fees	\$0.00	\$2,095.00
Printing	\$0.00	\$25.68
Rentals	\$0.00	\$1,983.42
Sanction Fees	\$56.48	\$1,552.25
Supplies	\$592.00	\$1,106.33
Trainers		\$1,706.25
T-Shirt/Bags	\$0.00	\$0.00
Venue Use Fee	\$270.00	\$3,300.00
Worker's Rooms/Meals	\$0.00	\$4,624.63
Worker's Shirts	\$0.00	\$0.00

Regional/National Meet Expenses	\$0.00	\$132,946.88	
Announcers Fee	\$0.00	\$4,850.00	
Athlete Bling	\$0.00	\$2,599.00	
Athlete Banquet	\$0.00	\$0.00	
Equipment	\$0.00	\$1,827.75	
Honorariums	\$0.00	\$17,600.00	
ISU/Ames Admin Fees	\$0.00	\$7,515.19	
Marketing	\$0.00	\$3,215.42	
Medical	\$0.00	\$3,705.00	
Officials Mileage	\$0.00	\$2,155.00	
Printing	\$0.00	\$0.00	
Registration Fees	\$0.00	\$7,781.41	
Rentals	\$0.00	\$10,026.14	
Sanction Fees	\$0.00	\$911.50	
Shipping	\$0.00	\$1,500.00	
Supplies	\$0.00	\$2,688.40	
Timing	\$0.00	\$3,500.00	
Transportation	\$0.00	\$7,467.32	
Venue Use Fee	\$0.00	\$10,330.00	
Workers Shirts	\$0.00	\$2,785.00	
Worker's Rooms/Meals	\$0.00	\$42,489.75	
	<u>\$13,964.03</u>	<u>\$171,419.78</u>	