

Iowa Association
Income and Expense Statement - 2021/2022

	2021	2022
Bank Starting Balance	\$6,132.39	\$31,520.38
Income from business	\$195,177.77	\$53,049.56
Donations	\$1,630.00	\$500.00
Total Income	\$196,807.77	\$53,549.56
Total Expenses	(\$171,419.78)	(\$50,987.94)
Bank Ending Balance - General Account	\$31,520.38	\$34,082.00

Income and Expenses Details

Income

USATF membership fees	\$17,573.76	\$18,297.87
USATF event sanction fees	\$3,456.00	\$3,545.83
USATF club sanction fees	\$720.00	\$1,050.00
Indoor Championship Entry Fees	\$0.00	\$1,395.00
Outdoor Championship Entry Fees	\$12,132.50	\$16,296.00
Outdoor Regional Entry Fees	\$0.00	\$0.00
Masters National Championship Fees	\$103,491.44	\$0.00
XC Championship Entry Fees	\$1,490.00	\$1,428.00
USATF Officials Fees	\$1,410.00	\$596.00
Fine Design Outdoor Championship	\$2,020.00	\$1,885.00
Fine Design Regional Championships	\$0.00	\$0.00
Fine Design Masters National Championships (Net)	\$1,157.52	\$0.00
Fine Design XC Championships	\$0.00	\$0.00
Donations	\$1,630.00	\$500.00
Gate Fees	\$4,811.55	\$6,974.00
Grants	\$25,075.00	\$0.00
Other Income - shuttle, FOM, tents	\$21,840.00	\$1,581.86
	\$196,807.77	\$53,549.56

Expenses

General Expenses	\$14,213.32	\$17,095.57
Annual Meeting	\$1,500.00	\$5,838.58
Bank Charges	\$31.80	\$131.75
Computer Equipment	\$147.15	\$2,849.51
Computer Software	\$2,173.34	\$3,274.05
Equipment	\$5,282.60	\$242.35
Marketing	\$630.94	\$1,846.01
Misc	\$1,728.87	\$64.18
Office Supplies	\$567.84	\$609.70
Officials Insurance/Fees	\$251.10	\$0.00
Postage	\$184.65	\$153.26
Printing	\$0.00	\$0.00
Rentals	\$1,715.03	\$1,527.96
Sanctions	\$0.00	\$558.22
Association Championships Expenses	\$24,259.58	\$33,892.37
Computer Management/Timing	\$1,400.00	\$1,467.00
Equipment	\$392.34	\$149.96
Honorariums	\$3,905.00	\$7,550.00
ISU/Ames Admin Fees	\$1,796.21	\$1,798.58
Medals	\$372.47	\$206.85
Officials Fees	\$2,095.00	\$2,625.00
Printing	\$25.68	\$38.12
Rentals	\$1,983.42	\$2,116.33
Sanction Fees	\$1,552.25	\$625.14
Supplies	\$1,106.33	\$1,225.13
Trainers	\$1,706.25	\$1,935.00
T-Shirt/Bags	\$0.00	\$907.11
Venue Use Fee	\$3,300.00	\$3,000.00
Worker's Rooms/Meals	\$4,624.63	\$5,883.82
Worker's Shirts	\$0.00	\$4,364.33

Regional/National Meet Expenses	\$132,946.88	\$0.00
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Announcers Fee	\$4,850.00	\$0.00
Athlete Bling	\$2,599.00	\$0.00
Athlete Banquet	\$0.00	\$0.00
Equipment	\$1,827.75	\$0.00
Honorariums	\$17,600.00	\$0.00
ISU/Ames Admin Fees	\$7,515.19	\$0.00
Marketing	\$3,215.42	\$0.00
Medical	\$3,705.00	\$0.00
Officials Mileage	\$2,155.00	\$0.00
Printing	\$0.00	\$0.00
Registration Fees	\$7,781.41	\$0.00
Rentals	\$10,026.14	\$0.00
Sanction Fees	\$911.50	\$0.00
Shipping	\$1,500.00	\$0.00
Supplies	\$2,688.40	\$0.00
Timing	\$3,500.00	\$0.00
Transportation	\$7,467.32	\$0.00
Venue Use Fee	\$10,330.00	\$0.00
Workers Shirts	\$2,785.00	\$0.00
Worker's Rooms/Meals	\$42,489.75	\$0.00
	<u>\$171,419.78</u>	<u>\$50,987.94</u>